

Business Transactions and Finance

SouthBank Legal's Business Transactions and Finance team regularly advises clients at all stages of growth on a variety of business transactions and corporate matters. Its lawyers combine large-firm experience with an entrepreneurial, practical, responsive, and cost-effective approach.

SouthBank Legal's Business Transactions and Finance team assists clients with all aspects of their business start-up, development, and growth, including entity formation; corporate governance; mergers and acquisitions; joint venture, co-brand, succession planning, and buy-sell agreements; private label transactions; licensing and services agreements; and purchasing and fulfillment matters. Additionally, we leverage our experience representing private equity firms to structure and negotiate business transitions that minimize owners' risks and meet their objectives, whether that includes rollover equity, earn-outs, seller financing, real property leases, or a more straightforward sale of all operating assets or equity.

REPRESENTATIVE MATTERS

Represented strategic buyers, private equity firms, family offices, and other financial sponsors and investors in business acquisitions, and owners in business sale transactions, each in a wide variety of industries, including data center and information technology, manufacturing and distribution, professional services, consumer products, hospitality, and technology.

Assisted companies and business owners in structuring corporate documents and preparing and negotiating cross-purchase and redemption transactions.

Represented entities from start-ups to Fortune 500 companies in connection with purchasing and fulfillment contracts, including supply, marketing, warehousing, and distribution agreements.

Advised lenders and borrowers in a broad range of secured and unsecured commercial lending transactions, including syndicated loan transactions; leveraged buyout financing; construction loan transactions; and distressed loan forbearance, restructuring, and sales of loans.

Boston 617-213-6890
Indiana 574-968-0760
Michigan 616-466-7629
Washington, D.C. 202-904-2410



About SouthBank Legal

SouthBank Legal is a business law firm driven by a tireless commitment to client success. We stand out for the quality of our team, the value of our insights, the level of our client service, and the significance of our results.

"[T]he firm is extremely knowledgeable and easy to work with. It has a practical, business-forward approach."

Client | Chambers USA Guide 2025

Selected Business Transactions and Finance Attorneys



James M. Haigh

jhaigh@southbank.legal

Indiana managing partner; leads business transactions and finance practice; joined SouthBank Legal from Am Law 100 firm in Seattle; clients range from family-owned businesses to Fortune 500 companies.



Gregory J. Guest

gguest@southbank.legal

Corporate attorney with a practice focused on middle-market M&A, corporate and joint venture transactions, finance and restructuring, real estate, and general corporate and commercial law.



Maggie K. King

mking@southbank.legal

Corporate specialist focusing on technology, artificial intelligence, and intellectual property aspects of business transactions and corporate matters; joined SouthBank Legal from Am Law 10 firm in Chicago.